



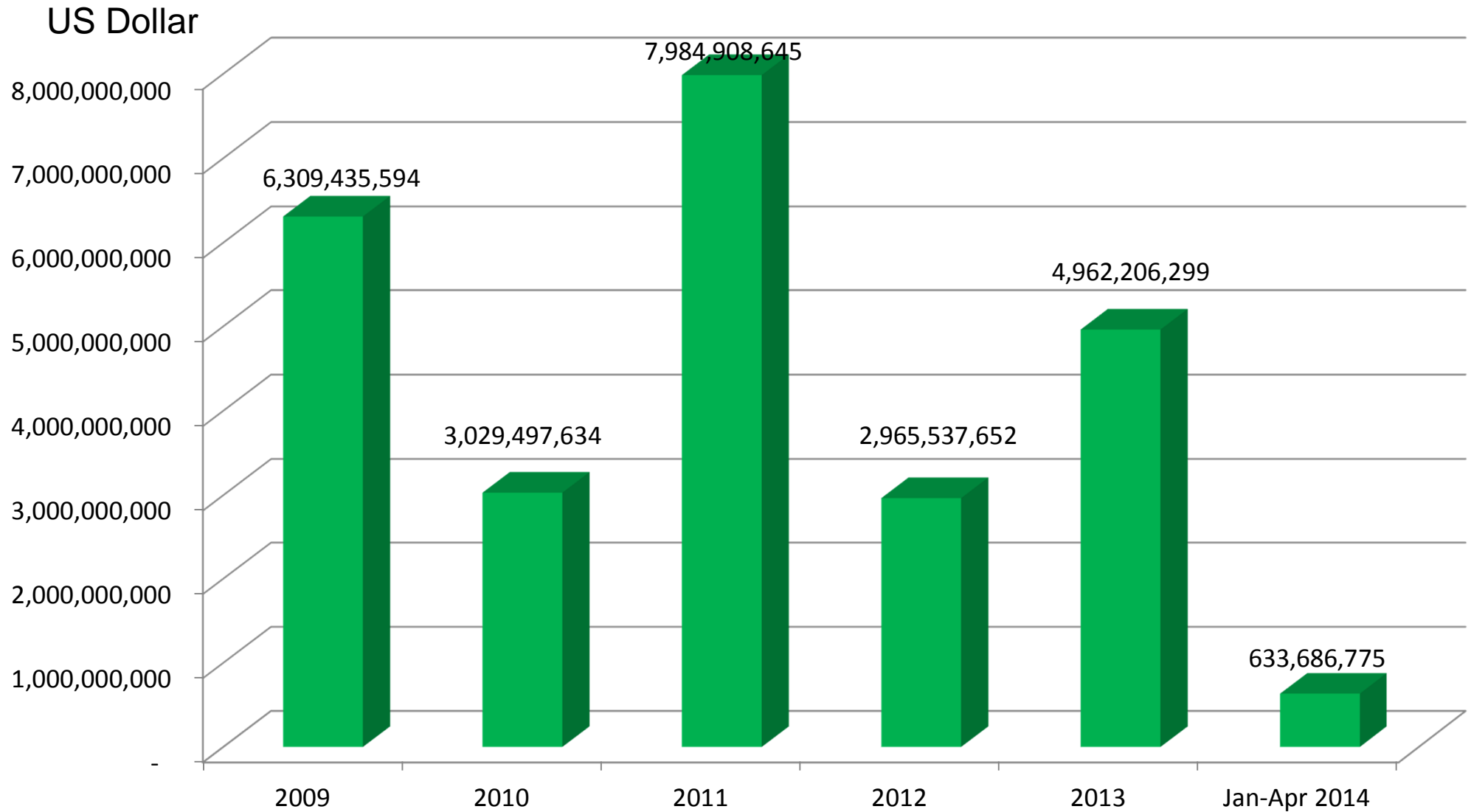
FDIs Trend in Cambodia

presented by

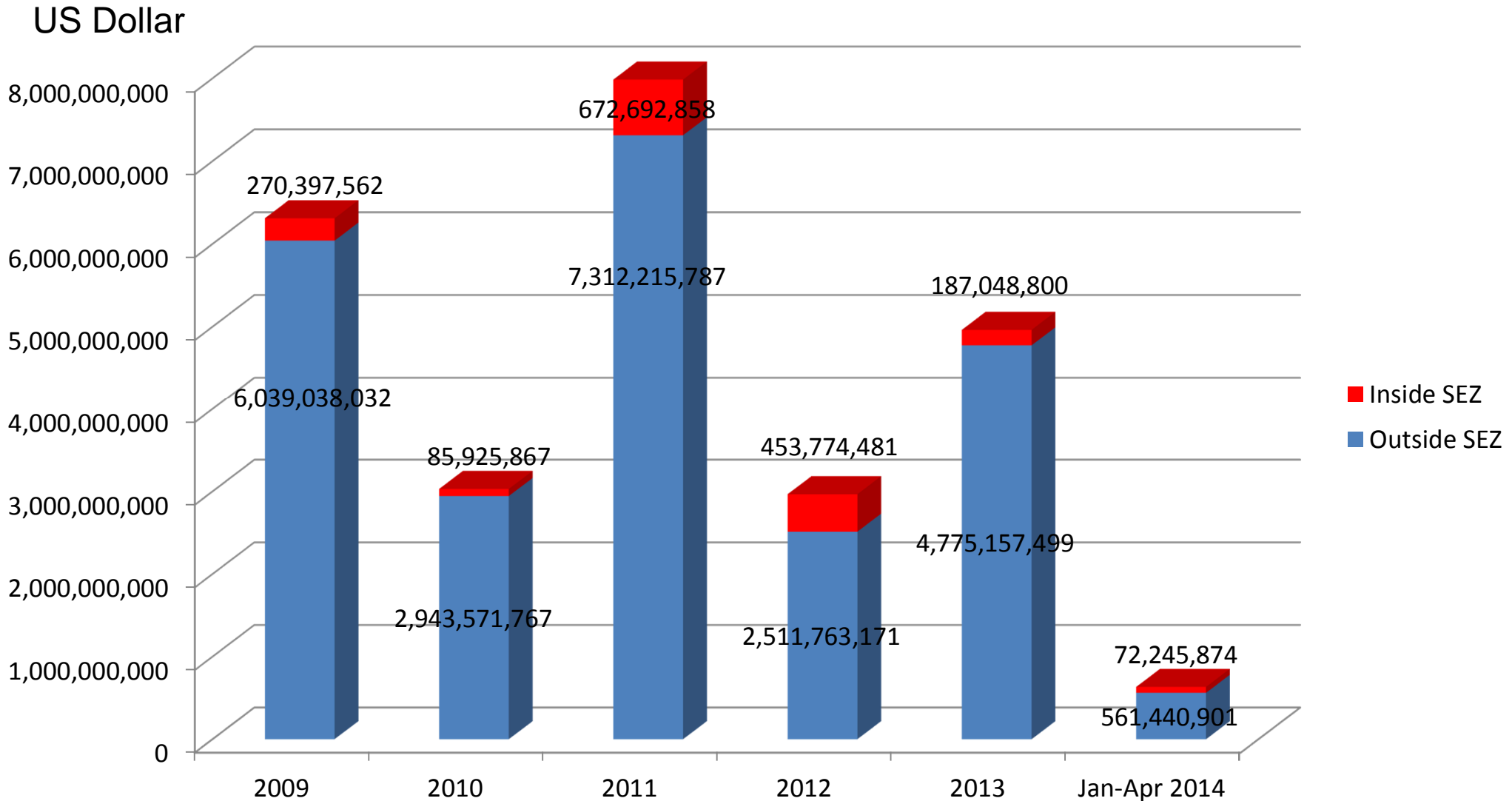
Sok Chenda Sophea

*Minister Attached to the Prime Minister and
Secretary General
Council for the Development of Cambodia*

Total Investments 2009-2014

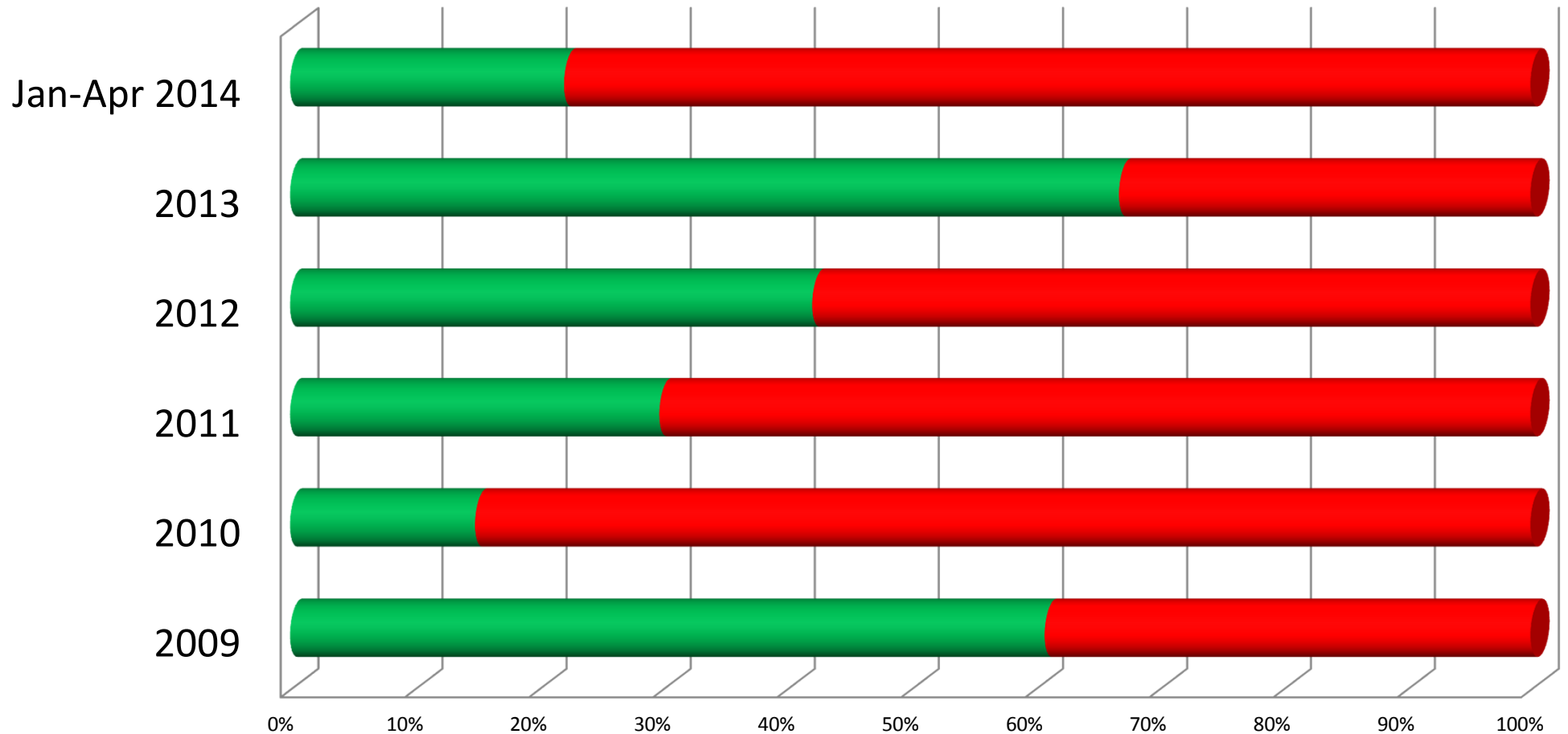


Investments Inside/Outside SEZ 2009-2014



Local/Foreign Investments

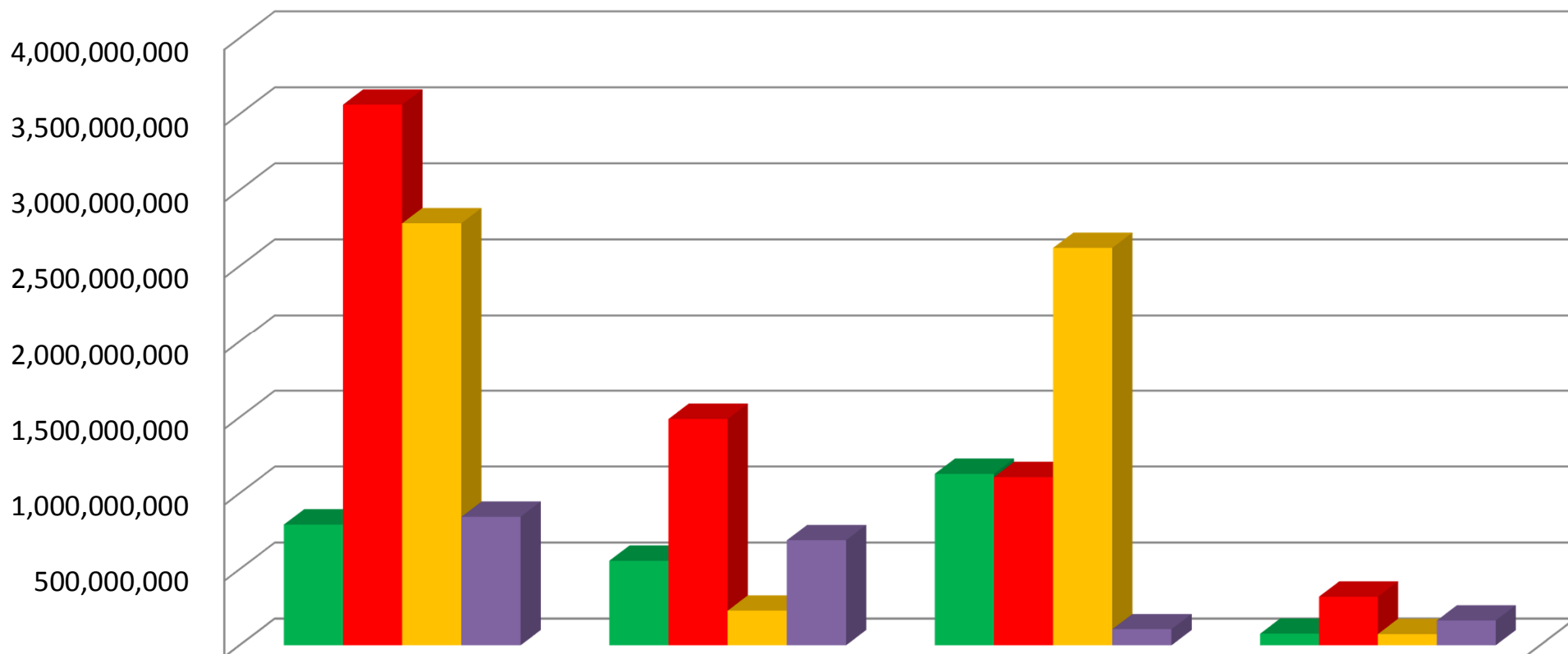
2009-2014



	2009	2010	2011	2012	2013	Jan-Apr 2014
Local Investments	3,836,767,785	451,698,097	2,376,308,813	1,247,898,244	3,314,753,808	139,918,040
Foreign Investments	2,472,667,809	2,577,799,537	5,608,599,832	1,717,639,408	1,647,452,491	493,768,735

Investments by Sector 2011-2014

US Dollar



	2011	2012	2013	Jan-Apr 2014
■ Agriculture	794,460,638	556,595,666	1,128,770,377	76,415,645
■ Industry	3,562,559,331	1,489,672,370	1,106,653,506	319,990,909
■ Infrastructure	2,782,289,709	227,764,646	2,620,780,368	73,977,900
■ Tourism	845,589,967	691,504,970	106,002,048	163,302,321

Investments in Cambodia 2009-2014

Rank	2009		2010		2011		2012		2013		Jan-Apr 2014	
	\$6,309,435,594		\$3,029,497,634		\$7,984,908,645		\$2,965,537,652		\$4,962,206,299		\$633,686,775	
	Country	%	Country	%	Country	%	Country	%	Country	%	Country	%
1	Cambodia	60.81	Korea	35.10	U.K	30.93	Cambodia	42.08	Cambodia	68.80	China	56.22%
2	China	14.93	China	28.73	Cambodia	29.76	China	20.69	China	15.68	Cambodia	22.08%
3	Vietnam	5.58	Cambodia	14.91	China	22.05	Korea	9.89	Vietnam	6.10	Korea	6.96%
4	Singapore	4.81	Malaysia	8.53	Vietnam	8.65	Japan	9.15	Thailand	4.37	Japan	5.53%
5	Russia	3.84	Vietnam	5.23	Malaysia	3.03	Malaysia	6.04	Korea	1.76	Singapore	3.03%
6	Thailand	3.53	Portugal	1.66	Korea	2.10	Thailand	4.53	Japan	1.59	Thailand	2.64%
7	Korea	2.89	Australia	1.65	U.S.A	1.78	Vietnam	2.89	Malaysia	1.04	USA	1.90%
8	India	1.90	Singapore	1.02	Japan	0.83	Singapore	2.59	Singapore	1.03	Australia	0.51%
9	Malaysia	1.19	Denmark	0.97	Australia	0.31	U.K	0.51	UK	0.43	Vietnam	0.42%
10	Japan	0.20	Japan	0.86	Singapore	0.20	U.S.A	0.42	France	0.27	India	0.34%
11	Others	0.32	Others	1.35	Others	0.35	Others	1.21	Others	0.96	Other	0.37%

Bilateral Investment Treaties (BITs)

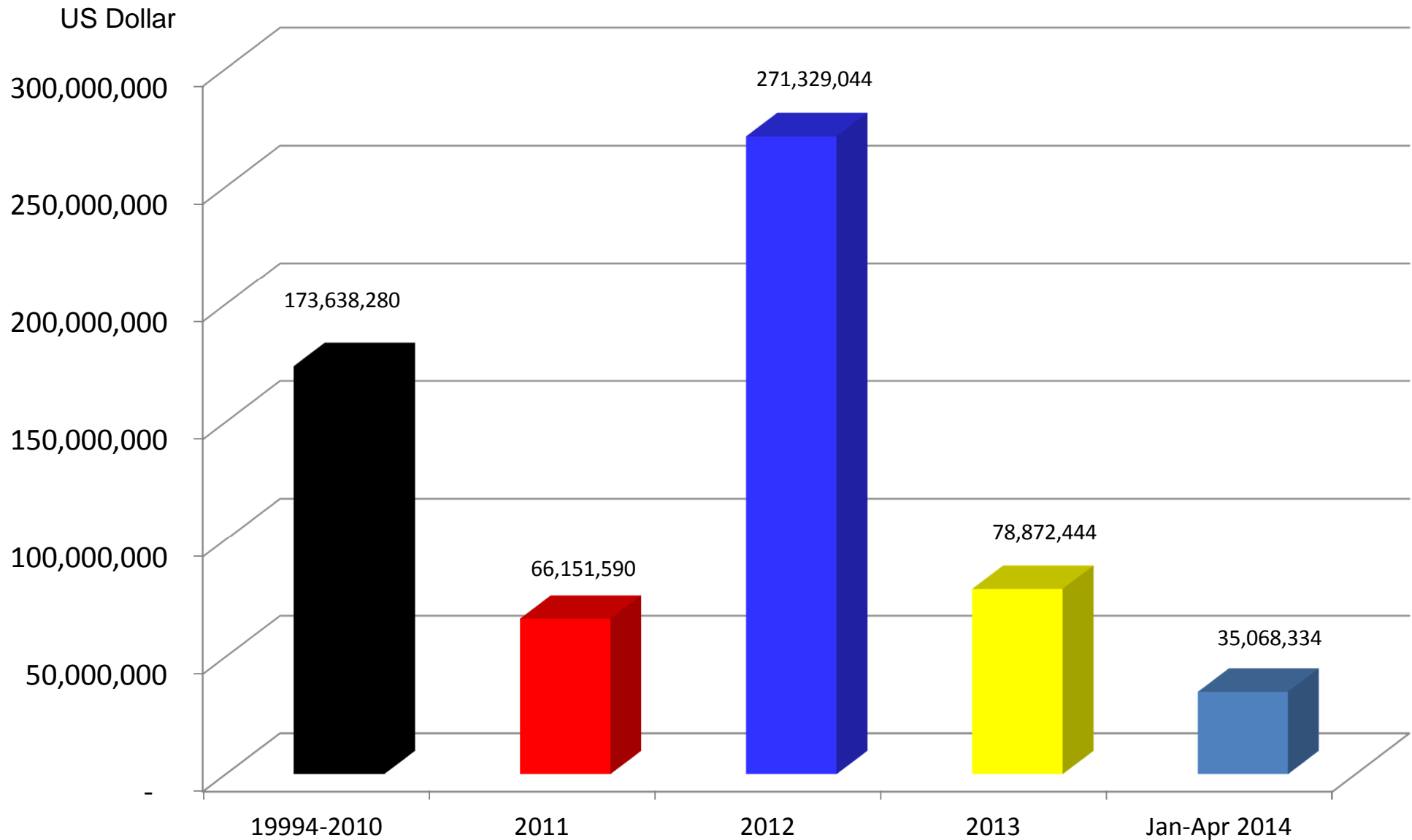
Signed BITs

- | | |
|-------------------------------|-----------------|
| 1. Australia | 14. Malaysia |
| 2. Austria | 15. Netherlands |
| 3. Belarus | 16. N. Korea |
| 4. China | 17. OPEC |
| 5. Croatia | 18. Pakistan |
| 6. Cuba | 19. Philippine |
| 7. Czech | 20. ROK |
| 8. France | 21. Singapore |
| 9. Germany | 22. Switzerland |
| 10. Indonesia | 23. Thailand |
| 11. Japan (14/06/2007) | 24. USA (OPIC) |
| 12. Kuwait | 25. Vietnam |
| 13. Lao PDR | |

Under negotiation

1. Azerbaijan
2. Egypt
3. Great Britain & Northern Ireland
4. Hungary
5. Iran
6. Libya
7. Macedonia
8. Myanmar
9. Algeria
10. Bangladesh
11. Bulgaria
12. Malta
13. Turkey
14. Russia
15. Israel
16. Qatar
17. Belgium-Luxembourg Economic Union
18. Ukraine
19. USA

Japanese Investments 1994-2014



Japanese Investments 1994-2014

Year	Number of Projects	Investment Capital (USD)
1994-2010	20	173,638,280
2011	19	66,151,590
2012	19	271,329,044
2013	21	78,827,444
Jan-Apr 2014	4	35,068,334
Total	83	625,014,692

Selected Japanese Investments Outside SEZ

No	Company	Activity	Location	Investment Capital (USD)	Approved Year
1	Dolphins Jump Manufacturing Co., Ltd	Bag Manufacturing	Phnom Penh	2,025,450	2011
2	Tiner Fashion (Cambodia) Co., Ltd	Garment	Phnom Penh	2,075,298	2011
3	AEON Mall (Cambodia) Co., Ltd	Shopping Mall	Phnom Penh	205,000,000	2012
4	Hamon Grand International Co., Ltd	Grament	Phnom Penh	5,035,970	2012
5	C K Foundry Co., Ltd	Machinery accessories and Machinery	Kandal Province	1,202,988	2012
6	Asia Dong Run Import Export Co., Ltd	Garment	Kandal Province	3,030,846	2013
7	Caitac & Wakay Apparel Co., Ltd	Garment	Phnom Penh	3,920,997	2013
8	Ideal Pacific (Cambodia) Limited	Bag Manufacturing	Kandal Province	2,740,000	2013

Selected Japanese Investments Inside SEZ

No	Company	Activity	Location	Investment Capital (USD)	Approved Year
1	Ajinomoto (Cambodia) Co., Ltd	Manufacturing seasoning and Food processing	Phnom Penh SEZ	5,470,534	2009
2	Minebea (Cambodia) Co., Ltd	Small-size motor factory	Phnom Penh SEZ	22,652,417	2011
3	Sumi (Cambodia) Wiring System Co., Ltd	Wiring Harness manufacturing	Phnom Penh SEZ	18,000,135	2011
4	Yazaki (Cambodia) Product Co., Ltd	Automotive parts manufacturing	Koh Kong SEZ	8,892,000	2011
5	Ojitex Harta Packaging (Sihanoukville) Limited	Carton box manufacturing	Sihanoukville Port SEZ	20,600,000	2012
6	Medipro (Cambodia) Co., Ltd	Medical device manufacturing and Sterilization factory	Phnom Penh SEZ	10,631,675	2012

Selected Japanese Investments Inside SEZ (Cont)

No	Company	Activity	Location	Investment Capital (USD)	Approved Year
7	Mikasa Sports (Cambodia) Co., Ltd	Sport ball	Koh Kong SEZ	5,120,000	2012
8	Nissey (Cambodia) Co., Ltd	Watch-part, Spectacle frame-part, Camera-part	Dragon King SEZ	5,382,691	2013
9	Denso (Cambodia) Co., Ltd	Automotive parts manufacturing	Phnom Penh SEZ	9,402,584	2013
10	Houseed (Cambodia) Co., Ltd	Sliding door roller and accessories factory	Tai Seng SEZ	24,559,334	2014

Cooperation under ASEAN-JAPAN Centre (2009-2014)

- Seminars on Cambodia's Investment Environment in Japan (once a year) and other countries in the region. (5 times)
- Study tours on Investment Promotion Policy to various countries in the region including Indonesia and Vietnam. (3 times)
- Visit of Japanese delegations exploring investment opportunities in Cambodia. (2 times)

Cooperation with Ministry of Economy, Trade, and Industry (METI)

CDC in cooperation with METI conducted seminars in Cambodia 3 times since 2010. The 3rd Seminar on Economic Development in Cambodia took place on 25th October 2012 in Phnom Penh with participation of around 120 Japanese investors.

Partnership with Keidanren

Keidanren always pays annual visit to Cambodia. In February 2013, Mr. Yonekura Hiromasa, Chairman of Keidanren, along with 64 members paid visit to Cambodia to explore investment development and opportunities and was also received by the Prime Minister.

Relationship with Japan-Mekong Business Cooperation Committee

- In December 2013, senior CDC officials attended the seminar on Investment Environment and Opportunities in Cambodia and had sideline meeting with Mr. Kohei Watanabe, Chairman of Japan-Mekong Business Cooperation Committee along with 44 delegates representing big Japanese companies in Tokyo, Japan.
- In February 2014, senior CDC officials attended the forum for the Promotion of Public-Private Cooperation in Mekong in Tokyo, Japan.
- In March 2014, Mr. Kohei Watanabe, Chairman of Japan-Mekong Business Cooperation Committee, along with 30 delegates received courtesy call from the Prime Minister.

Japan's Contribution to Enhance Investment Climate in Cambodia

- ❖ 2005 : JBIC-UNCTAD Blue Book (Ten-Point Action Plan)
- ❖ 2006-2007 : Development Study on Economic Policy Support in the Kingdom of Cambodia
- ❖ 2007 : Strategic Roadmap for the Development of Food industry in Cambodia
- ❖ June 2007: In the joint efforts for Investment Promotion in Cambodia, Bilateral Investment Agreement between Cambodia and Japan has been signed.
- ❖ In accordance with article 23, Joint Committee has been established and met 9 times since the agreement enter into force as indicated below:
 - " 11 August 2009 : 1st Meeting
 - " 17 December 2009 : 2nd Meeting
 - " 27 May 2010 : 3rd Meeting
 - " 26 January 2011 : 4th Meeting
 - " 22 August 2011 : 5th Meeting
 - " 6 March 2012 : 6th Meeting
 - " 22 October 2012 : 7th Meeting
 - " 29 April 2013 : 8th Meeting
 - " 26 November 2013 : 9th Meeting
 - " **19 June 2014 : 10th Meeting**

Japan's Contribution to Enhance Investment Climate in Cambodia

- ❖ 3 Nov 2007: Long-term JICA Expert
- ❖ 2009-2010: Development study on the institutional strengthening of investment promotion agency in the Kingdom of Cambodia
- ❖ 2011-2013: Technical Cooperation Project
 - ❖ Website Development
 - ❖ Investment Guidebook, 2011 and continue to update for 2013
 - ❖ Library service
 - ❖ Upgrading CDC's capacity to manage investment promotion seminar
 - ❖ Reception function
 - ❖ Country Desk (pilot with Japan Desk)
- ❖ 2014: Provide technical assistance in reviewing LOI and establishing LSEZ as well as reviewing incentive package in comparison with those of ASEAN to support LOI revision.



Thank you

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